

Message Text

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INFO OCT-01 EUR-12 IO-14 ISO-00 AF-10 ARA-14 EA-12

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INFO AMEMBASSY MADRID

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EO 11652: NXA

TAGS: EIND, OCON, UNIDO

SUBJ: UNIDO-REPORT ON FIRST CONSULTATION MEETING ON
THE VEGETABLE OILS AND FATS INDUSTRY, MADRID DEC 12-16

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1. SUMMARY. CONSULTATION WAS SUBSTANTIAL SUCCESS.
PARTICIPATION FROM GROUP B COUNTRIES WAS STRONG AND
LDC PARTICIPANTS, ALTHOUGH LESS ACTIVE THAN MIGHT HAVE
BEEN HOPED, TENDED TO BE PRAGMEATIC RATHER THAN POLITICAL
IN THEIR APPROACH. PLENARY DISCUSSION EMPHASIZED, INTER
ALIA, MARKET CONSIDERATIONS AND NEED TO FOCUS ON INDIV-
IDUAL COUNTRY CIRCUMSTANCES RATHER THAN "GLOBAL STRAT-
EGIES". MEETING REACHED CONSENSUS ON "CONCLUSIONS",
MOST IMPORTANT OF WHICH FROM OPERATIONAL STANDPOINT
RELATE TO ADDITIONAL SURVEYS AND STUDIES WHICH SHOULD
BE CARRIED OUT BY UNIDO AND OTHER COMPETENT BODIES.

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PARTICIPANTS REJECTED, AT LEAST FOR PRESENT, SECRETAR-
IAT'S PROPOSAL FOR A GLOBAL STEERING COMMITTEE AND
SUGGESTED REGIONAL COORDINATION INSTEAD. SECRETARIAT,
APPARENTLY HAVING LEARNED SOMETHING FROM EXPERIENCE AT
INNSBRUCK LEATHER CONSULTATION, TURNED IN GENERALLY
GOOD PERFORMANCE. WANAMAKER (USDA) AND QUINONES
(AMERICAN SOYBEAN ASSOCIATION-ASA) MADE VALUABLE

CONTRIBUTIONS TO SUCCESSFUL OUTCOME. CONDUCT OF MEETING PROVIDED FURTHER EVIDENCE OF ACCEPTANCE IN PRACTICE OF USG VIEW (SHARED BY FRG AND OTHERS) THAT THEIR SECTORAL CONSULTATION MEETINGS ARE EXCHANGE AMONG EXPERT PARTICIPANTS AND NOT AN INTERGOVERNMENTAL NEGOTIATION. END SUMMARY.

2. UNIDO'S "FIRST CONSULTATION MEETING ON THE VEGETABLE OILS AND FATS INDUSTRY", HELD IN MADRID, DEC 12-16, ATTRACTED MORE THAN 150 PARTICIPANTS FROM 50 MEMBER COUNTRIES AND 15 INTERNATIONAL ORGANIZATIONS AND ASSOCIATIONS. MAJORITY OF PARTICIPANTS WERE FROM GOVERNMENTAL OR QUASI-GOVERNMENTAL INSTITUTIONS CONCERNED WITH OILS AND FATS SECTOR BUT THERE WAS ALSO SIGNIFICANT REPRESENTATIONS--ESPECIALLY FROM GROUP B COUNTRIES---OF INDUSTRY AND INDUSTRY ASSOCIATIONS, TRADE UNIONS, AND CONSUMER GROUPS. FRANCISCO BOTELLA BOTELLA FROM SPANISH MINISTRY OF AGRICULTURE WAS ELECTED CHAIRMAN AND PROVED TO BE EXCEPTIONALLY EFFECTIVE IN THAT CAPACITY.

3. FUTURE PROSPECTS AND FORMS OF COOPERATION: PLENARY DISCUSSION DEALT WITH FIRST TWO "ISSUES" PROPOSED IN SECRETARIAT'S DOCUMENTATION: (A) PROSPECTS FOR GROWTH OF VEGETABLE OILS AND FATS INDUSTRY UP TO YEAR 2000 AND (B) FORMS OF INTERNATIONAL COOPERATION NEEDED TO ESTABLISH NEW PRODUCTION CAPACITY IN LDC'S. PARTICIPANTS UNCLASSIFIED

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FROM GROUP B COUNTRIES DOMINATED DISCUSSION. THEY GENERALLY ACCEPTED THRUST OF BACKGROUND DOCUMENTATION WOULD BE IN LDC'S AND THAT ACCORDINGLY INCREASES IN PROCESSING CAPACITY COULD BE EXPECTED TO BE LOCATED THERE ALSO, BUT THEY EMPHASIZED COMPLEXITIES OF THE INDUSTRY AND CONSTRAINTS ON DECISION-MAKING, DESIRABILITY OF CASE-BY-CASE AND COUNTRY-BY-COUNTRY APPROACH, AND IMPORTANCE OF MARKET AS A DETERMINANT. (EEC WARNED THAT ANY ATTEMPT AT ESTABLISHING A WORLD-WIDE PLANNING SYSTEM FOR INDUSTRIAL DEVELOPMENT WOULD BE UNACCEPTABLE SINCE SUCH A SYSTEM WOULD BE INCOMPATIBLE WITH THE PRINCIPALS ON WHICH MARKET ECONOMIES WERE BASED). THERE WAS SUBSTANTIAL COMMENTARY ABOUT PROTEIN BALANCE AND INTERRELATIONSHIP BETWEEN OILS AND FATS AND LIVESTOCK INDUSTRY. EASTERN EUROPEANS (YUGOSLAVIA, HUNGARY, POLAND) REPORTED ON PROGRESS MADE IN DEVELOPING THEIR OWN INDUSTRIES AND INTENTIONS TO CONTINUE EFFORTS IN THAT REGARD. BOTH GROUP B AND EE PARTICIPANTS EXPRESSED WILLINGNESS TO HELP LDC'S AS THEY HAVE IN THE PAST WITH VARIOUS FORMS OF TECHNICAL ASSISTANCE. LDC INTERVENTIONS WERE LIMITED BUT TENDED TO EMPHASIZE NEED TO DEVELOP RAW MATERIAL RESOURCES AND INFRASTRUCTURE AS BASE FOR FURTHER INDUSTRIAL DEVELOP-

MENT. GHANA FOR EXAMPLE CITED LAND CLEARANCE TECHNIQUES, HIGH-YIELD AND DISEASE-RESISTANT SEEDS, FERTILIZER SUPPLIES, AND IRRIGATION SCHEMES AS AREAS FOR PRIORITY ATTENTION.

4. AT SUGGESTION OF CHAIRMAN, PROMPTED BY SECRETARIAT, PARTICIPANTS AGREED TO ESTABLISH TWO SMALL WORKING GROUPS TO DRAFT "CONCLUSIONS" ON TWO ISSUES COVERED IN PARA 3 ABOVE. RESULTS WERE THEN VETTED IN REGIONAL GROUPS, AND WITH SOME AMENDMENTS APPROVED IN PLENARY. THEY WILL APPEAR AS CONCLUDING PARAGRAPHS OF RELEVANT SECTIONS OF REPORT ON CONSULTATION MEETING.

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(A) ON FIRST ISSUE, CONCLUSIONS CALL FOR INCREASE IN PRODUCTION OF OIL BEARING MATERIALS IN LDC'S, RECOGNIZE THAT NEW PROCESSING CAPACITIES WILL BE INSTALLED MAINLY IN LDC'S, TO SUGGEST "INDUSTRIAL-ISTS" AND DCS, " COULD" INCREASINGLY IMPORT PROCESSED GOODS FROM LDC'S "TO THE EXTENT OF THEIR NEEDS" (QUOTED WORDS REPRESENT WARTERING DOWN OF LDC DEMANDS FOR STRONGER COMMITMENTS ON IMPORTS), NOTE THAT DC'S WILL CONTINUE TO DEVELOP OWN INDUSTRIES IN RESPONSE TO MARKET FACTORS (PARAGRAPH DRAFTED AND PROPOSED BY WANAMAKER, USDA), AND EMPHASIZE

THAT INCREASES IN PROCESSING CAPACITY WILL HAVE
TO BE BASED ON "NORMAL TECHNO-ECONOMIC VIABILITY
CONSIDERATION."

(B) ON SECOND ISSUE, CONCLUSIONS LIST OBJECTIVES OF
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DC/LDC COOPERATION (E.G. INCREASED RAW MATERIAL
PRODUCTION, FEASIBILITY STUDIES ON THE INCREASE
IN PROCESSING CAPACITIES IN LDC'S, ENSURING QUALITY
STANDARDS, MANPOWER TRAINING, MANUFACTURE OF
SPARE PARTS AND COMPONENTS, STRENGTHENING R AND D
ACTIVITIES). IN ADDITION THEY NOTE THAT IFAD
"COULD BE CALLED UPON TO MAKE A SUBSTANTIAL CON-
TRIBUTION TO THE OPERATIONS PLANNED IN THE FIELD
OF THE DEVELOPMENT OF THE PRODUCTION OF OIL-BEAR-
ING RAW MATERIALS, THE PRODUCTION OF COMPOUND
ANIMAL FEEDS, AND THE RAISING OF LIVESTOCK" AND
SUGGEST THAT UNIDO SHOULD "STUDY THE POSSIBILITY
OF INCREASED UTILIZATION OF THE INDUSTRIAL
DEVELOPMENT FUND FOR THE PROMOTION OF THESE INDUST-
RIES."

5. FOLLOW-UP ACTION: THIRD AND FINAL "ISSUE"--- FOLLOW-
UP ACTION--WAS REFERRED TO SMALL WORKING GROUP WITHOUT
PRIOR DISCUSSION IN PLENARY. WANAMAKER OF USDA CHAIRED
THIS GROUP AND DID MASTERFUL JOB OF STEERING IT TO SET OF
MUTUALLY SATISFACTORY CONCLUSIONS WHICH WERE ACCEPTED BY
REGIONAL GROUPS AND PLENARY WITH ONLY MINOR AMENDMENTS.

6. KEY QUESTION IN THIS CONTEXT WAS WHETHER TO ESTABLISH
A "STEERING COMMITTEE" TO MONITOR AND GUIDE FOLLOW-UP
ACTION. THIS WAS PROPOSED BY SECRETARIAT IN ITS ISSUES
PAPER AND UNIDO EXECUTIVE DIRECTOR KHANE CALLED SPECIAL
ATTENTION TO IT IN HIS REMARKS AT OPENING OF CONSULTATION.
PARTICIPANTS FROM BOTH DC'S AND, SURPRISINGLY, LDC'S
PROVED TO BE UNENTHUSIASTIC. KENYA IN PARTICULAR EXPRESSED
CONCERN ABOUT EXCESSIVE CENTRALIZATION AND EMPHASIZED THAT
PRIMARY INITIATIVE MUST REST WITH LDC'S THEMSELVES. IN
CORRIDOR CONVERSATIONS, LDC'S WERE PERSUADED TO TAKE LEAD
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IN OPPOSING STEERING COMMITTEE IDEA AS PREMATURE AT THIS
STAGE. CONCLUSIONS THEREFORE DO NOT MENTION POSSIBILITY
OF A STEERING COMMITTEE BUT INSTEAD CALL FOR REGIONAL
COORDINATING COMMITTEES TO BE ESTABLISHED "WITHIN APPRO-

PRIATE REGIONAL ARRANGEMENTS". FUNCTIONS AND OBJECTIVES ARE TO BE LEFT TO REGIONS TO DETERMINE BUT IT IS SUGGESTED THAT REGIONAL COMMITTEES SHOULD PROVIDE MEMBERS WITH TIMELY AND ACCURATE INFORMATION ON RELEVANT DEVELOPMENTS AND ORGANIZE LOCAL MEETINGS "WHEN IT SEEMED LIKELY THAT SUCH MEETINGS COULD BRING ABOUT COOPERATION BETWEEN THOSE COUNTRIES FOR JOINT ACTION".

7. CONCLUSIONS ON FOLLOW-UP ACTION ALSO IDENTIFY SUBJECTS FOR FURTHER SURVEY AND STUDY ON SHORT-TERM AND LONG-RANGE BASIS (E.G. RAW MATERIAL SUPPLIES; COMMERCIAL, FINANCIAL, AND MATERIAL OBSTACLES TO DEVELOPMENT; INFRASTRUCTURAL REQUIREMENTS, FURTHER ELABORATION OF PRODUCTION AND DEMAND FACTORS UNTIL 2000) AND AREAS IN WHICH INCREASED TECHNICAL COOPERATION BETWEEN DC'S AND LDC'S AND AMONG LDC'S MIGHT BE APPROPRIATE (COVERING MUCH OF SAME GROUP AS CONCLUSIONS UNDER SECOND ISSUE). THEY EMPHASIZE NEED FOR UNIDO TO COOPERATE WITH OTHER COMPETENT BODIES IN CARRYING OUT THIS FOLLOW-UP WORK. (THERE WAS SOME CRITICISM IN PLENARY OF FAO'S FAILURE TO SEND A REPRESENTATIVE TO CONSULTATION MEETING WHEN IT WAS OBVIOUS THAT SUBJECT MATTER LAPS OVER INTO FAO'S AREA OF RESPONSIBILITY. UNIDO SECRETARIAT SPOKESMAN PROMISED TO CALL THIS TO FAO'S ATTENTION AND "GIVE THEM A PIECE OF MY MIND").

8. SECRETARIAT PERFORMANCE: IN CONTRACT TO LEATHER CONSULTATIONS MEETING AT INNSBRUCK (SEE VIENNA 10066). SECRETARIAT'S PERFORMANCE ON THIS OCCASION WAS GENERALLY GOOD. BACKGROUND DOCUMENTATION RECEIVED HIGH MARKS. SECRETARIAT INTERVENTIONS DURING PLENARY WERE CIRCUMSPECT. DRAFT NARRATIVE SECTIONS OF REPORT ON MEETING REQUIRED SOME AMENDMENT TO REFLECT MORE ACCURATELY COMMENTS MADE BY

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INDIVIDUAL DELEGATIONS, PARTICULARLY TO GIVE DUE WEIGHT TO SOME OF CONSTRAINTS ON DEVELOPMENT OF LDC PROCESSING CAPACITIES (E.G. TRANSPORTATION COSTS, PERISHABILITY), BUT ON THE WHOLE WAS COMPREHENSIVE AND MET REQUIREMENT THAT SIGNIFICANT VIEWS BE REFLECTED.

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9. U.S. PARTICIPATION: OUR PARTICIPATION WAS ACTIVE AND CONSTRUCTIVE BOTH IN PLENARY AND IN WORKING GROUPS BUT CARRIED OUT IN WAY WHICH EMPHASIZED BASIC USG POSITION THAT PARTICIPANTS ARE THERE AS EXPERTS AND NOT AS PART OF INSTRUCTED GOVERNMENT DELEGATION. WANAMAKER (USDA) DREW ON STATEMENT PREPARED IN WASHINGTON FOR MAJOR PLENARY INTERVENTION AND ALSO CONTRIBUTED FREQUENTLY TO DISCUSSIONS OF TECHNICAL QUESTIONS. HE WAS UNANIMOUS CHOICE TO CHAIR KEY WORKING GROUP ON FOLLOW-UP ACTION AND, AS NOTED ABOVE, DID OUTSTANDING JOB WHICH DREW WARM PRAISE FROM PARTICIPANTS FROM ALL REGIONS AND FROM SECRETARIAT. QUINONES (ASA) MADE MAJOR STATEMENTS ON BOTH ISSUES DISCUSSED IN PLENARY. HE EMPHASIZED OPPOSITION OF HIS ASSOCIATION TO GOVERNMENT INTERVENTION IN MARKET PLACE, NOTED IMPORTANCE OF UNDERSTANDING CONSUMER NEEDS AND MARKET FACTORS, SUGGESTED FREE MARKET CAN MEET CHALLENGES OF EXPANDING DEMAND. OUTLINED UNCLASSIFIED

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TYPES OF TECHNICAL ASSISTANCE PROVIDED BY ASA, AND OFFERED FULL COOPERATION WITH UNIDO. HE ALSO INTERVENED FORCEFULLY ON QUESTION OF "ACTIONS AND STRATEGIES" AND MADE POINT-BY-POINT COMMENT DRAWN FROM PAGES 4-7 OF DEC 6, 1977 BACKGROUND PAPER BROUGHT BY WANAMAKER FROM WASHINGTON. QUINONES WAS COMMENDED BY ONE OF LDC PARTICIPANTS FOR HAVING FACED QUESTIONS SQUARELY. PERMREP LIMITED FORMAL INTERVENTIONS TO PROCEDURAL QUESTIONS AND DRAFTING SUGGESTIONS FOR FINAL REPORT. WHEN PLENARY AGREED TO ESTABLISH WORKING GROUPS TO DRAFT CONCLUSIONS, PERMREP POINTED OUT THAT

PARTICIPANTS WERE THERE IN INDIVIDUAL EXPERT CAPACITIES AND THAT VIEWS MIGHT DIFFER EVEN WITHIN COUNTRY CONTINGENTS; THEREFORE IT SHOULD BE UNDERSTOOD THAT ALL PARTICIPANTS WOULD HAVE FULL OPPORTUNITY TO COMMENT ON AND PROPOSE CHANGES IN WORKING GROUP DRAFTS. CHAIRMAN BOTELLA ENDORSED THIS STATEMENT FULLY AND SECRETARIAT NODDED ASSENT.

10. GENERAL COMMENT: CONSULTATION MEETING CAN BE CONSIDERED SUBSTANTIAL SUCCESS. GROUP B COLLEAGUES WHO PARTICIPATED IN THREE PREVIOUS UNIDO SECTORAL CONSULTATIONS (IRON AND STEEL, FERTILIZERS, LEATHER AND LEATHER PRODUCTS) SAY THIS WAS THE BEST OF THE LOT. CONCLUSIONS WHILE REFLECTING INEVITABLE COMPROMISES SHOULD CAUSE NO PROBLEMS FOR USG OR PRIVATE INTERESTS. LDC PARTICIPATION TENDED TO BE PRAGMATIC RATHER THAN POLITICAL. THERE WAS CONSENSUS THAT ISSUES MUST BE LOOKED AT IN LIGHT OF INDIVIDUAL COUNTRY CIRCUMSTANCES AND THAT ECONOMIC AND TECHNICAL VIABILITY SHOULD BE KEY CRITERION TO BE CONSIDERED IN PLANNING DEVELOPMENT. SECRETARIAT PROPOSAL FOR GLOBAL STEERING COMMITTEE WAS PUT ON THE BACK BURNER AND REFERENCES TO "THE NEED FOR GLOBAL STRATEGIES", INSERTED IN THE DRAFT REPORT BY THE SECRETARIAT WERE EXCISED WITHOUT ARGUMENT. UNFORTUNATELY, TOO MUCH TIME WAS SPENT IN WORKING GROUPS, WHICH MET UNTIL THE WE

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HOURS, AT EXPENSE OF PLENARY DISCUSSIONS. THIS UNDOUBTEDLY EXPEDITED AGREEMENT ON CONCLUSIONS BUT GREATLY ANNOYED MANY OF GROUP B PRIVATE SECTOR PARTICIPANTS WHO QUESTIONED WHETHER THEY WERE USING THEIR TIME PROFITABLY. IN THE END, HOWEVER, THANKS IN PART TO SKILL, DECISIVENESS, AND GOOD HUMOR OF SPANISH CHAIRMAN, MEETING CONCLUDED ON SCHEDULE IN UNUSUALLY HARMONIOUS ATMOSPHERE. LEARY

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